



**THE DEVELOPING MARKETS FUND** provides investors with an opportunity to invest in securities of issuers that are located in or doing significant business within emerging market countries. The Fund's holdings of issuers in the emerging markets will mainly take the form of ADRs and GDRs.

### INVESTMENT PHILOSOPHY

The Fund is actively managed to produce long-term growth of capital through investment in a broad range of emerging market companies. The Fund uses a bottom-up approach that emphasizes stock selection through investment in cheaply valued equities and is aimed at capitalizing on valuation anomalies that can occur as a result of the inefficiencies of emerging markets.

### INVESTMENT PROCESS

The investment process focuses on finding undervalued equities across all sectors or industries, and does not start with investment decisions regarding sector or industry weightings.

Consideration is given to industry and sector commitments as part of the portfolio's risk control mechanism. Rather than set specific target levels, the portfolio construction team reviews the sector exposures within strict minimum and maximum guidelines at the time of exposure.

Although the fund concentrates primarily on stock selection, a significant amount of energy is devoted to evaluating political and economic risks as a part of the final step incorporating risk control within the portfolio.

Currency risk is reduced by broad diversification across many countries as well as assessments of potential currency devaluation.

### TOP FIVE HOLDINGS

Cielo S.A	Information Tech	3.1%
Redecard S.A.	Financials	3.1%
Hon Hai Precision Inc.	Information Tech	2.9%
Samsung Electronics	Information Tech	2.7%
Philippine Long Distance	Telecom	2.7%

#### Inception Date

June 1992

#### Manager

Alexandria Global Investment Management Ltd.

#### Sub Advisor

Lazard Asset Management LLC (Jun 2007)

#### Currency

USD

#### Subscription/ Redemption

Weekly

#### Benchmark

MSCI Emerging Markets Index FT Act. Pacific ex Japan (Dec 2005)

#### NAV (USD)

546.512

#### Auditors

KPMG

#### Management Fee

1.50%

#### Performance Fee

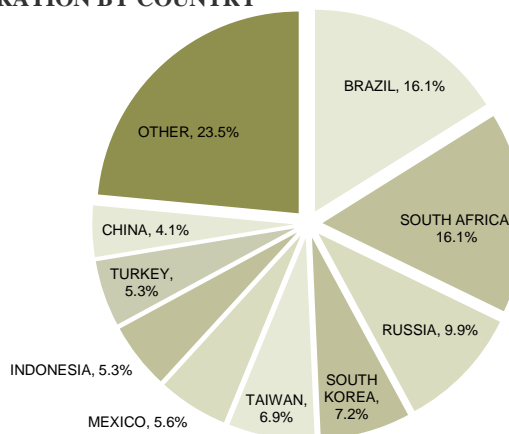
10% of performance in excess of benchmark

#### Contact: Robert F. Madden

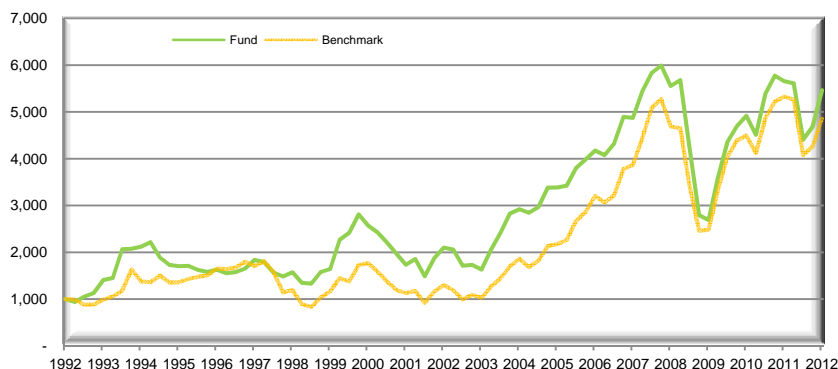
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### CONCENTRATION BY COUNTRY



### PERFORMANCE TO MARCH 31, 2012



	QTR	YTD	1-YR	3-YR	5-YR	SINCE INCEPTION
FUND	16.6%	16.6%	-3.4%	26.7%	2.3%	10.8%
BENCHMARK	14.1%	14.1%	-8.8%	25.1%	4.7%	6.9%

Compound annual rate of return after management fees and expenses. Periods less than one year have not been annualized.

## THE ALEXANDRIA FUND

USD MONEY MARKET FUND | CAD MONEY MARKET FUND | EUR MONEY MARKET FUND

CANADA EQUITY FUND | USA EQUITY FUND | INTERNATIONAL GPS DIV EQUITY FUND | INTERNATIONAL BOND FUND | DEVELOPING MARKETS FUND | GLOBAL EQUITY FUND